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MASTERING COMPLEXITY: STRATEGIES FOR SUCCESS IN A CAS PRACTICE Wednesday, october 9

MODERATED BY **GAIL PERRY, CPA** EDITOR-IN-CHIEF CPA PRACTICE ADVISOR

PRESENTERS:



NINA CHMURA Partner, CPA, Market Leader, Outsourced accounting Systems and Services, Withum



ARNA ERAZO MANAGING DIRECTOR, GHJ

LEARNING OBJECTIVES

- 1. Identify the top five challenges faced in CAS practice, including client interaction, leveraging technology, and ensuring profitability.
- 2. Understand the importance of effective client communication and relationship management in driving success and satisfaction.
- 3. Discuss how to develop a profitable, repeatable business model by optimizing processes, managing costs, and maximizing revenue opportunities.
- 4. Gain insights into career advancement opportunities within the CAS field, and strategies for professional growth and development.

Using a blend of known frameworks and practical applications, this session will empower participants to overcome hurdles in a CAS practice, and pave the way for sustainable success.

Where are you in your CAS Practice Development?

- 1. I consider myself a seasoned practitioner
- 2. I'm aspiring to enter the field
- 3. I'm looking to refine an established practice

CLIENT **INTERACTION &** COMMUNICATION

Do you keep your team updated with the latest technologies?

Yes

No

I would like to but don't have the bandwidth or budget to do so.

LEVERAGING TECHNOLOGY

ENSURING PROFITABILITY

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CAREER **ADVANCEMENT &** PROFESSIONAL GROWTH

Do you offer career advancement and professional growth opportunities in your firm?

Yes

No

I would like to, but do not have the right resources

STRATEGIC CONSIDERATIONS

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Is your firm focused on an industry vertical?

Yes

No

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THANKS!

Do you have any questions?

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